

## ***OUR MISSION***

**Phoenix Legal** provides advice and support to both law firms and their professionals through their most critical transitions. We draw upon our years of experience in the legal industry, combined with the expertise and experience of each of our consultants, to provide innovative, cost-effective and practical solutions.

Phoenix Legal works **exclusively** with lawyers. Period. This means our services have been specifically designed to meet the unique needs of law firms. We don't just advise and walk away; we roll up our sleeves, **work with you** and help you to execute.

## ***OUR SOLUTIONS***

- *Strategy & Planning*
- *Governance & Management*
- *Succession Planning*
- *Retention Strategies*
- *Professional Development*
- *Compensation*
- *Practice Group Leadership*
- *Leadership Development*
- *Assessments & Feedback*
- *Coaching & Mentoring*
- *Career Development*
- *Outplacement*
- *Culture & Change*
- *Merger Integration*

## ***OUR TEAM***

**Karen M. MacKay, MBA - President & Founder**

kmackay@phoenix-legal.com - 416.657.2997

- Expertise in all areas

**Natalie Jenner, BA, LL.B**

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- Outplacement
- Student Program

**Michelle Martin, BA, B.Ed**

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- Student Program

**Richard Pearson, BA, LL.B**

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- Strategy & Planning
- Succession Planning
- Practice Group Leadership
- Leadership Development

**Linda K. Robertson, BA, LL.B, LL.M**

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- Designing Mentoring Programs
- Retention of Women
- Associate Development
- Lawyer Coaching



## ***PRESENTATION TOPICS***

***Succession Planning & Retirement***

***The Great Divide  
(Managing the Multi-  
generational Law Firm)***

***The Leadership Challenge  
(for New Leaders)***

***Gender Talk  
(How Women & Men  
Communicate Differently  
At Work)***

***Leading from the Middle  
(for Administrative Mgmt)***

***Career Development  
(for Associates)***

***Myers Briggs Type Indicator  
(MBTI) Workshop***

***Success is not a Solo Game  
(Networking & Impression  
Management)***

***Building Consensus  
(The Power of Collaborative  
Problem Solving)***